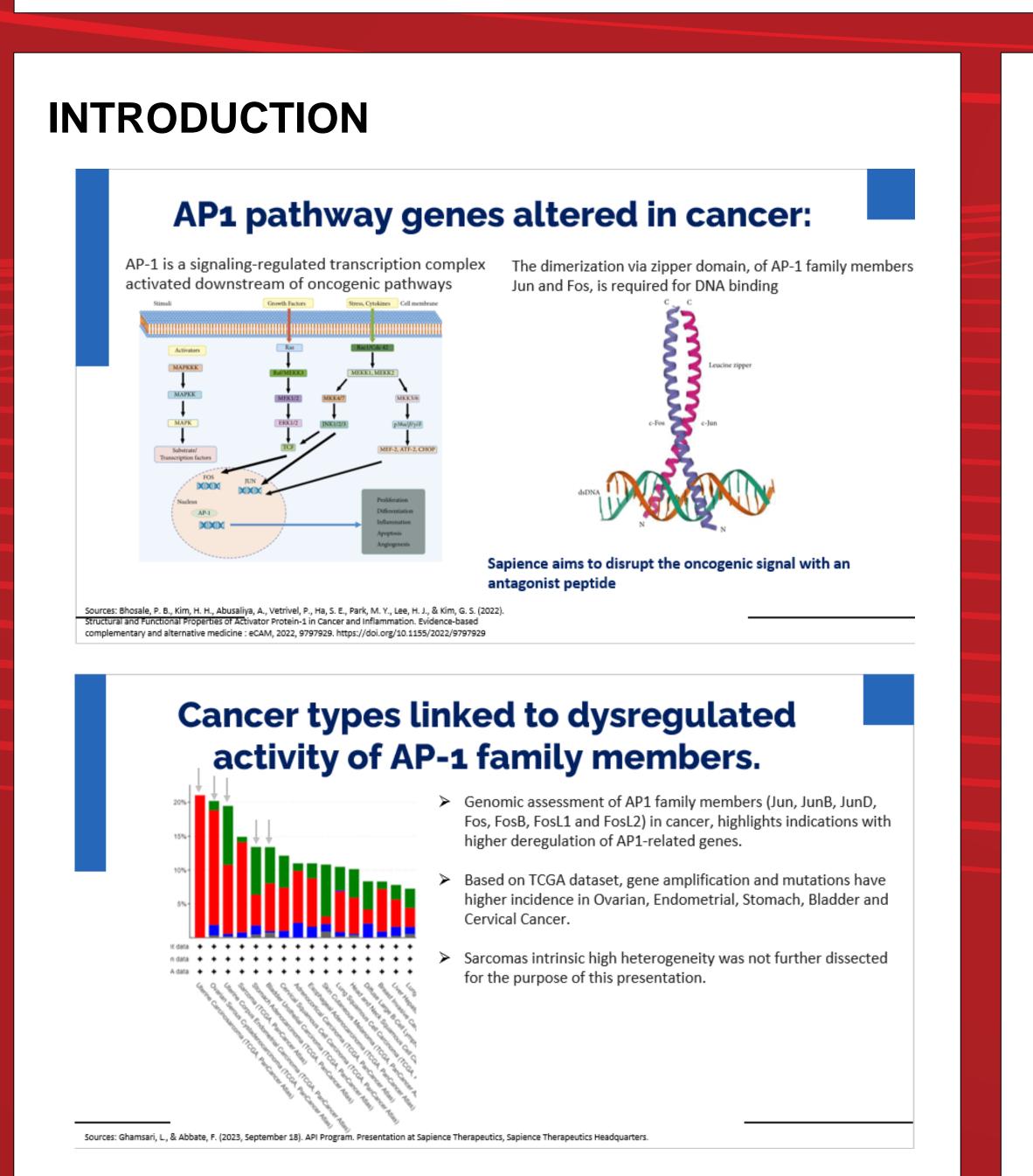


#### ABSTRACT

Sapience Therapeutics, Inc. has developed a novel peptide antagonist (JunAP) that targets the AP-1 transcription factor complex, which plays a crucial role in oncogenesis and immune suppression. An analysis of The Cancer Genome Atlas (TCGA) data found higher incidence of AP-1 gene alterations in ovarian, endometrial, stomach, bladder and cervical cancers. This research used a comprehensive three-pronged approach to inform cJun's clinical development strategy. The opportunity assessment encompassed population analysis, competitive landscape evaluation, and revenue potential estimation across the relevant indications. The population analysis utilized SEER data to characterize the U.S. patient population. Assessment of ongoing trials identified obstacles and openings for cJun's in the cancer drug landscape. A revenue forecast model provided indication-specific sales projections. Together, this opportunity assessment supports advancing cJun for bladder and endometrial cancers. Notably, the analysis uncovered cJun's potential in HPV-driven malignancies, an unexpected opportunity for significant patient benefit. The integrated analysis has strategically informed the indication prioritization and clinical advancement of this highly innovative AP-1-targeting peptide therapeutic.



#### **Objectives:**

1) Analyze patient population data including incidence and mortality across 5 cancer types 2) Review currently approved and developmental therapies to reveal limitations and openings for the cJun antagonist 3) Develop revenue forecast models to predict market potential of cJun antagonist over 10year period 4) Synthesize findings regarding optimal target indications from these analyses to

inform strategic clinical advancement

# **Opportunity Assessment of Novel Peptide Antagonist cJun** Christine Chery, M.S. in Biotechnology Management & Entrepreneurship Faculty Advisors: Rana Khan, Ph.D. and Robert Friedman, MBA Industry Mentor: Barry Kappel, MBA, Ph.D. – Sapience Therapeutics

# **APPROACH**

#### Selection of Indications for Treatment with cJun Antagonist Peptide

- Following detailed discussions with Sapience's translational medical team and an assessment of prevalence rates and potential therapeutic benefit, five cancer indications were selected for treatment with the cJun antagonist peptide: bladder, endometrial, gastric, cervical and ovarian.
- Indications were further narrowed to stage of disease chosen based on prognosis outcomes with current available lines of therapy within each indication.

### **Population Analysis**

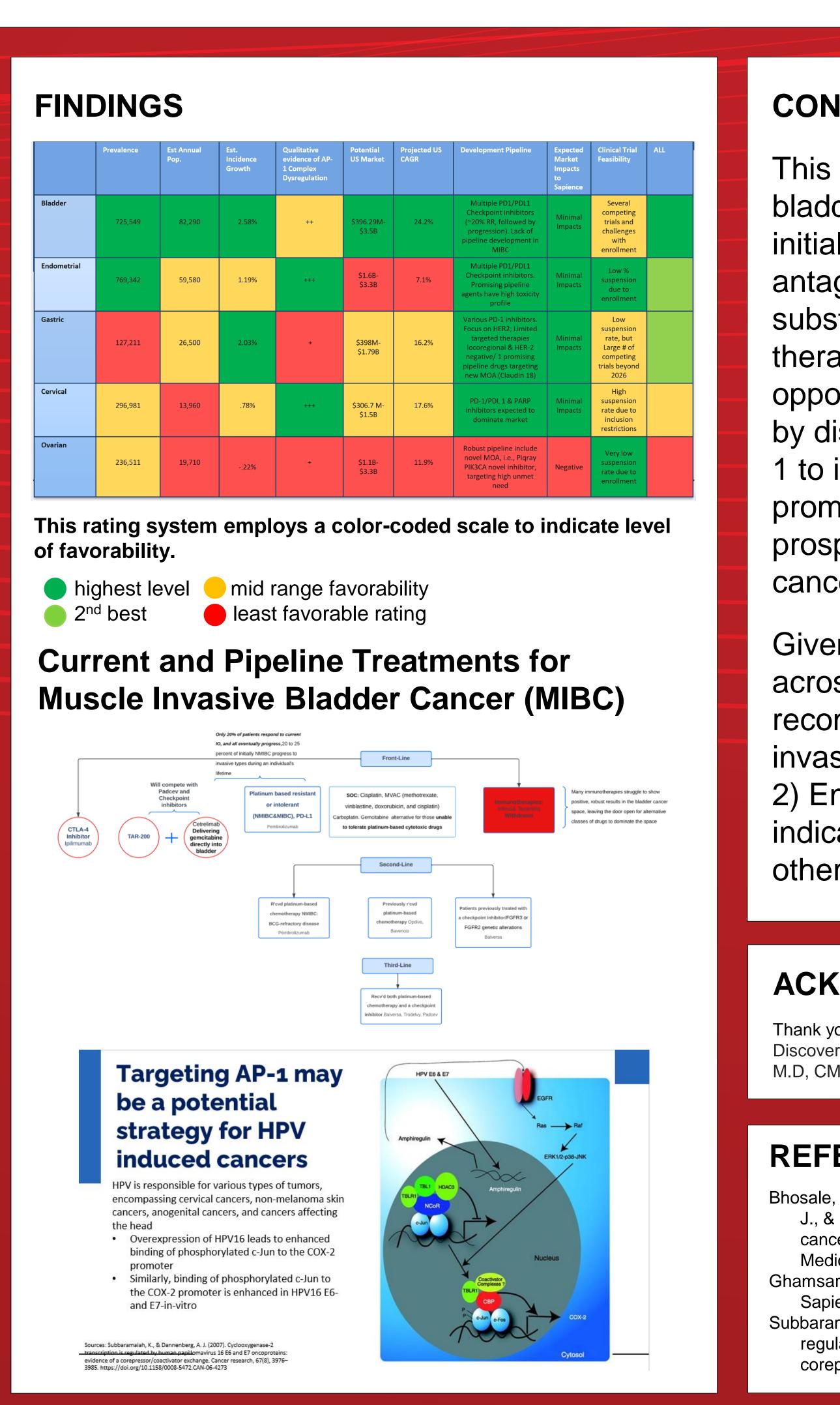
Prevalence, incidence, annual growth, and percentage of cancers diagnosed in the advanced stages were assessed for each cancer population.

### **Competitive Landscape Analysis**

- Therapies available for each cancer type were assessed based on their therapeutic category and mechanism of operation.
- Competitive risk of prospective therapeutics targeting the cJun pathway were evaluated.

## **Revenue Projection Model**

Revenue projections were generated for individual cancer types, taking into consideration population analysis.



#### **CONCLUSIONS & RECOMMENDATIONS**

This analysis identified muscle invasive bladder and endometrial cancer as optimal initial indications for Sapience's AP-1 antagonist based on high recurrence rates and substantial unmet need for second line therapies. Notably, the research also revealed opportunities to target virally-mediated tumors by disrupting AP-1 signaling. HPV triggers AP-1 to induce overexpression of the tumorpromoting COX-2 enzyme, presenting a prospect for cervical and other HPV-positive cancers lacking treatment options.

Given the central role of AP-1 dysregulation across viral and non-viral malignancies, it is recommended Sapience pursue: 1) Muscle invasive bladder cancer as the lead indication; 2) Endometrial cancer as the secondary indication; 3) Further research into cervical and other HPV-cancers.

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