Archishman Chakraborty

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Education

- Ph.D. in Economics, 1998: Department of Economics, Princeton University.
- M.A. in Economics, 1992: Delhi School of Economics, University of Delhi.
- B.Sc in Economics, 1989: Presidency College, University of Calcutta.

Permanent Appointments

- Harris Chair in Risk and Insurance, Professor of Finance, Syms School, Yeshiva University, New York, NY: Jul. '13-present.
- Associate Professor of Finance, Schulich School, York University, Toronto, ON: Jul. '08-Jun. '13.
- Associate Professor of Finance, Zicklin School, Baruch College, New York, NY: Jan. '05- Mar. '09.
- Assistant Professor of Finance, Zicklin School, Baruch College, New York, NY: Sep. '98-Dec. '04.

Short-term Appointments

- Kellogg School, Northwestern University, Visiting Scholar (Fall 2008)
- INSEAD, Fontainebleau, France. Visiting Scholar (Fall 2006).
- GSIA, Carnegie Mellon University, Pittsburgh, PA. Visiting Assistant Professor of Finance (1997-98).

Grants, Awards and Fellowships

- National Science Foundation Grant # 0617850, "Posterior Stable Mechanisms", 09/06 to 08/08, USD 129,000. PI.
- PSC-CUNY research grant # 65533, 2003-2004, "Ordinal Cheap Talk."
- Zicklin School of Business, Dean's Research Grant for summer 2005, 2006, 2007.
- "Informed Manipulation," outstanding research paper award, Rodney L. White Center for Financial Research, University of Pennsylvania, 2000.
- "Order Revelation at Market Openings," (previous title Bookbuilding) best paper award, at the Southern Finance Association Conference, 2005, Florida.
- Princeton University Fellowship, 1992-97.
- Balvir and Ranjana Singh Memorial Scholarship, University of Delhi, 1990-92.

Research Interests

• Corporate Finance, Information Economics, Game Theory, Market Microstructure.

Published & Forthcoming Papers

- "Character Endorsements and Electoral Competition," with P. Ghosh, forthcoming, American Economic Journal: Microeconomics.
- "Group Stability in Matching with Interdependent Values," with A. Citanna, M. Ostrovsky, *Review* of *Economic Design*, 2015, 19, 3-24.
- "Persuasive Puffery," with R. Harbaugh, 2014, Marketing Science, 33 (3), 382–400.
- "Order Revelation at Market Openings," with R. Schwartz and M. Pagano, Journal of Financial Markets, 2012, 15(2), 127-150.
- "Security Design in Initial Public Offerings," with S. Gervais, B. Yilmaz, *Review of Finance* 2011, 15(2), 327-357.
- "Adverse Selection and Convertible Bonds," with B. Yilmaz, *Review of Economic Studies*, 2011, 78(1), 148-175.
- "Persuasion by Cheap Talk," with R. Harbaugh, *American Economic Review*, 2010, 100 (5), 2361-2382.
- "Two-sided Matching with Interdependent Values," with A. Citanna, M. Ostrovsky, Journal of Economic Theory, 2010, 145, 85-105.
- "Microstructure Bluffing with Nested Information," with B. Yilmaz, American Economic Review Papers & Proceedings, 2008, 98, 280-84.
- "Comparative Cheap Talk," with R. Harbaugh, Journal of Economic Theory, 2007, 132, 70-94.
- "Best Foot Forward or Best for Last in Sequential Auctions?," with N. Gupta and R. Harbaugh, Rand Journal of Economics, 2006, 37, 176-194.
- "Occupational Choice, Incentives and Wealth Distribution," with A. Citanna, *Journal of Economic Theory*, 2005, 122, 206-224.
- "Manipulation in Market Order Models," with B. Yilmaz, *Journal of Financial Markets*, 2004, 7, 187-206.
- "Informed Manipulation," with B. Yilmaz, Journal of Economic Theory, 2004, 114,132-152.
- "Multi-stage Financing and the Winner's Curse," with B. Yilmaz, *Economics Bulletin*, 2003, 4, 1-7.

- "Credible Comparisons in Multi-Issue Bargaining," with R. Harbaugh, *Economics Letters*, 2003, 78, 357-63.
- "Optimal Price Ceilings in a Common Value Auction," *Economics Bulletin*, 2002, 3, 1-7.

Book Chapters.

- "Persuasive Puffery," with R. Harbaugh, reproduced in *Recent Developments in the Economics of Advertising*, forthcoming, Simon P. Anderson (ed.), Edward Elgar, 2015.
- "Auctions with Ceilings," with P. Banerjee, forthcoming in "*Themes in Economic Analysis: Essays in Honour of Satish C. Jain*," Kundu, Subramanian and Guha (ed.), Routledge, 2016.

Working Papers & Work in Progress

- Authority, Consensus and Governance," with B. Yilmaz.
- "Expert Capture of Democracy," with P. Ghosh, J. Roy.
- "Compensation and Luck," with F. Allen, B. Chowdhry.
- "Persuasion by Concession," with P. Ghosh, R. Harbaugh.
- "Efficient Equilibria and Information Aggregation in Common Interest Voting Games," with P. Ghosh.

Teaching & Supervision

- Ph.D. Core, "Corporate Theory", Schulich School, York University & Zicklin School Baruch College, CUNY.
- Executive MBA, "Corporate Finance", Syms School, Yeshiva University.
- MBA Core, "Financial Decision-Making", Zicklin School, Baruch College, CUNY.
- MBA Core, "Prices and Markets", INSEAD (Fontainebleau).
- Undergraduate, "Advanced Corporate Finance", Syms School, Yeshiva University.
- Undergraduate Core, "Financial Decision-Making", Schulich School, York University (coordinator).
- Undergraduate Elective, "Corporate Finance" Schulich School, York University & Zicklin School Baruch College, CUNY.
- Undergraduate Elective, "Investments," Zicklin School, Baruch College, CUNY.
- Undergraduate Elective, "Derivatives," CMU.

- Undergraduate independent study supervision on Decision-Making under Uncertainty (S. Pitis, 2009). Schulich School, York University
- Member of doctoral dissertation committees of F. Yunus (2005) and R. Sharma (2005), Baruch College, CUNY.

Invited Presentations & Seminars

- 5th Finance Theory Group Meeting at U. Penn (Oct 2011), NBER Corporate Finance Meetings at Stanford U (Nov 2011), UBC-HKU Summer Microeconomics Seminar (Aug 2011), INSEAD Economics Symposium (Nov 2010), British Academy Conference on Cheap Talk, University of Birmingham (Nov 2010), NYU-Stern IO Day Conference (Sep 2008), Game Theory and Language Conference, MEDS, NWU Sep 2007.
- Yeshiva University (Feb 2013), University of Essex (Nov 2012), University of Surrey (Oct 2012), University of Guelph (Sep 2012), UCL (Nov 2011), Ryerson University (Oct 2011), INSEAD (Sep 2011), ISB (Aug 2011), McMaster University (Mar 2011), University of Warwick (Nov 2010), University of Birmingham (Nov 2010), University of Miami (Nov 2010), Queens University (Nov 2010), University of Pittsburgh (Nov 2010), University of Toronto (Dec. 2009, Mar 2009, Mar 2011), University of Western Ontario (Nov. 2009), Brock University (Oct. 2009), Universite de Montreal (Mar 2009), National University Singapore (Jan 2008), ITAM (Jan 2007), CIDE (Jan 2007), York University (Oct. 2007, Mar 2011), University of Kentucky (Sep. 2007), INSEAD (Fall 2006, Fall 2004), University of Michigan (Fall 2002), University of Pennsylvania (Fall 2001).

Conference Presentations

- Game Theory Society meetings of 2012 (Istanbul, Turkey), 2008 (Evanston, Illinois), 2003 (Mumbai, India).
- Western Finance Association meetings of 2012 (Las Vegas, NV), 2011 (Santa Fe, NM).
- Society for Social Choice and Welfare meetings of 2012 (N. Delhi, India).
- Growth and Development Conference, ISI New Delhi, December 2010, December 2008.
- Northern Finance Association Meetings, September 2009, September 2012.
- Canadian Economic Theory Conference, May, 2009.
- NSF-NBER Conference on Mathematical Economics, Brown University, October 2008.
- Financial Intermediation Research Society Conference, Anchorage Summer 2008.
- Econometric Society North American winter meetings of 2008 (New Orleans, USA), World Congress of 2005 (London, U.K.), European meetings of 2009 (Barcelona, Spain) and 2004 (Madrid, Spain), North American winter meetings of 2004 (San Diego, USA), the World Congress of 2000 (Seattle, USA).

- European Economic Association meetings of 2004 (Madrid, Spain).
- Society for Economic Design meetings of 2004 (Mallorca, Spain), 2002 (New York, USA) and 2000 (Istanbul, Turkey).
- Stonybrook International Game Theory Conference 2003, 2000 (Stonybrook, USA).
- SAET conference of 1999, (Rhodes, Greece).

Other Professional Activities

- Member, Finance Theory Group, http://financetheory.org.
- Associate Editor, *Economics Bulletin*, Dec. 2007-08.
- Referee for: American Economic Review, American Economic Journal Microeconomics, B.E. Journal of Theoretical Economics, Econometrica, Economic Theory, Games and Economic Behavior, Journal of Banking and Finance, Journal of Development Economics, Journal of Economic Theory, Journal of Finance, Journal of Financial Intermediation, Journal of Law Economics and Organization, Journal of Mathematical Economics, Management Science, Mathematical Social Sciences, Review of Economic Studies, Review of Financial Studies, Theoretical Economics, Theory and Decision.
- Member, Global Partnerships Committee, Yeshiva Unoversoty, September 2015-present.
- Member, Strategic Planning Committee, Syms School, September 2014-present.
- Member, Executive MBA curriculum committee, Syms School, January 2013-present.
- Ad-hoc member, Faculty Council, Yeshiva University, September 2013-present.
- Affirmative Action Representative, Accounting Area Search, Sep 2012 to Jun 2013.
- Member, BBA curriculum committee, Schulich School, Sep 2012 to Jun 2013.
- Member, Steward's Council, York University Faculty Association, Sep 2010 to Jun 2013.
- Co-organizer of the departmental seminar series, Schulich School, Sep 2012 to Jun 2013.
- Member of the doctoral faculty, C.U.N.Y. Graduate Center, 2000-2008.
- Member of the Eugene M. Lang Review Committee for Faculty Research Fellowships, Baruch College, 2003-2006.
- Member of the Faculty Recruitment Committee in Economics and Finance, Baruch College, 2002-2007 (chair in 2006, 2007).
- Co-organizer of the departmental seminar series, Baruch College, 2004-2006.

Contact Information

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<u>References</u>

• Available upon request.